



23

Year Track Record

46

Platform Investments

100+

Add-On Acquisitions

\$1.8B

Committed Capital

Key Firm Facts

- Headquartered in Minneapolis, MN
- Founded in 2002
- Closed 46 platform investments and over 100 add-ons
- \$1.8B raised since inception
- Control and non-control positions
- 15-year fund life allows for flexible investment timing
- First institutional capital in over 85% of investments

Our Role

- **Provide liquidity** – monetize value that the current owners have created
- **Partner with management** – facilitate management development, succession, and/or generational transitions
- **Acquisitions** – proactively pursue strategic add-on acquisitions
- **Organic growth** – fund and support organic growth initiatives

We are not operators, and we do not have operating partners. Rather, we support management's efforts from the board level.

Industry Focus



Niche Manufacturing



Value-added Distribution



Business and Industrial Services



Residential Services



Aerospace and Defense

Platform Investment Criteria

- **EBITDA:** \$4M - \$25M
- **Transaction Types:** leveraged recapitalizations, management-led buyouts, minority growth equity, and corporate divestitures
- **Geography:** headquartered in North America
- **Initial Equity Investment:** \$10M to \$100M
- **Key Attributes:** established company, diverse customer base, stable and defensible market position, favorable industry dynamics, asset-light

Point of Contact

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Platform Investments

Current Investment

Select Prior Investment

Aerospace and Defense



Melbourne, FL
Supplier of data transfer, signal analysis, and communications products and engineering services



Manasquan, NJ
Supplier of mission critical, hermetic (airtight) electronic enclosures and components



Niagara Falls, NY
Designer and manufacturer of highly-engineered, compact heat transfer products

Business and Industrial Services



Woodland Hills, CA
Provider of financial consulting services in Southern California



Minneapolis, MN
Provider of marketing execution services for point-of-purchase ("POP") and out-of-home ("OOH") channels



Chula Vista, CA
Leading retina surgery and ophthalmology group based in Southern California



Carrollton, TX
Asset-light provider of employee relocation services on a global basis



Philadelphia, PA
Executive search firm primarily within corporate, healthcare, higher education, and non-profit industries



Overland Park, KS
Provider of digital marketing services, primarily serving the self-storage, pest control, multi-family, and senior living verticals

Niche Manufacturing



Waterford, WI
Designs and manufactures automated watering and monitoring solutions for animal and laboratory research



Mobile, AL
Remanufacturer of aftermarket electrical components for automobiles and light trucks



Lincoln, NE
Manufacturer and supplier of bulk solid and liquid level measurement sensors



Melville, NY
Global designer, manufacturer, and distributor of pneumatic power tools, gears, and other highly engineered equipment



Naperville, IL
Leading designer and provider of foodservice equipment for the hospitality sector



Stoughton, MA
Provider of engineered vibration-isolation and shock-control products



Garden City, NY
Supplier of elevator controllers and ancillary products



Port Washington, WI
Supplier of precision rubber and urethane components used as vital components in industrial equipment



Gratz, PA
Manufacturer of vinyl and aluminum windows for both the new construction and remodeling markets



New York, NY
International designer and manufacturer of specialty occasion dresses, primarily for the wedding industry



Schuylkill Haven, PA
Manufactures high-temperature resistant thermoplastic nylon, polyester, and polyamide packaging solutions



Florham Park, NJ
Designer and manufacturer of primary packaging for the cosmetics and skin-care industries

Residential Services



Omaha, NE
Provider of HVAC and plumbing services to residential and commercial customers



Waterford, MI
Installs and services home standby generators, solar panels, battery storage, and EV charging stations

Value-added Distribution



Bloomington, MN
Specialty distributor of flooring sundries, hard surfaces, and carpet pad



Houston, TX
Designs, sources, and distributes branded tableware for commercial hospitality and institutional foodservice



Rock Hill, SC
Distributor of consumable safety supplies for the nuclear power industry



Rochester Hills, MI
Supplier of custom and standard hardware and component products for OEMs, as well as MRO applications



Victoria, TX
Distributor of abrasives, paint, blasting equipment and accessories, and replacement parts



Plano, TX
General line distributor of fasteners and consumable maintenance supplies