

ShoreView Industries is a Minneapolis-based private equity firm, founded in 2002. ShoreView invests in the middle market, across a wide range of industries, by partnering with established family and entrepreneurial-owned businesses.

ShoreView has raised over \$1.3 billion of committed capital across four private equity funds. Each investment is tailored to meet the diverse needs and objectives of the business owner or shareholder group.

Key Facts

- The Partners of ShoreView have invested in more than 100 companies since the mid-90's
- Fund IV – \$425 million
- Minority and control positions
- First institutional capital in over 85% of its investments
- 15-year fund life

Investment Criteria (for platform investments)

Size parameters:

EBITDA: \$4 - \$40 million
 Revenue: \$20 - \$300 million
 Equity Investment: Up to \$75 million

Company Attributes:

- Established company based in North America
- Diverse customer base
- Stable and defensible market position
- Favorable industry dynamics

Transaction Type:

- Recapitalizations, management buyouts, minority growth equity and corporative divestitures

Industry Focus:



Niche
Manufacturing



Value-added
Distribution



Business
Services



Industrial
Services



Niche
Consumer



Healthcare

†Will consider strategic add-ons anywhere in the world with at least \$1.0 million of revenues

Contacts

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Current Portfolio Companies



Rohrer - manufacturer of high-visibility consumer packaging, including graphically intensive skin, blister, folding carton, and clamshell packaging



Corporate Relocation - asset-light provider of employee relocation services on a global basis



Avidity - develops and manufactures automated watering solutions and life science tools for use in animal and laboratory research markets



Winzer - is a general line distributor of fasteners and consumable maintenance supplies



Molded Dimensions - supplier of precision rubber and urethane components used as vital components (seals, gaskets, rollers, wheels) in industrial equipment.



American Eye Associates - leading retina surgery and ophthalmology group based in Southern California



Elevator Systems - supplier of elevator controllers and ancillary products



Victory Air and Equipment - distributor of abrasives, paint, blasting equipment and accessories, and replacement parts



Rollease Acmeda - designer, manufacturer, and value-added distributor of precision hardware systems, fabrics, and automated shade solutions for custom window coverings



Morilee - prominent international designer and manufacturer of specialty occasion dresses, primarily for the wedding industry



Cornerstone Foodservice - leading designer and provider of foodservice equipment for the hospitality sector



Monroe Engineering Holdings - supplier of custom and standard hardware and component products for original equipment manufacturers, as well as maintenance, repair and operations applications



MDC - national supplier of vertical interior surfaces. The Company's products include vinyl, textile and specialty wallcoverings, decorative panels, acoustical solutions, digitally printed surfaces and specialty paints



Diversified Search - leading executive search firm that specializes in recruiting senior-level executives and board directors primarily within the healthcare, life sciences, higher education, and non-profit industries



Burton Plumbing Services - provider of HVAC and plumbing services to residential and commercial customers

Select Exited Portfolio Companies



Axygen - manufacturer of proprietary plastic laboratory consumables used in research and drug discovery by scientists and lab technicians in the life sciences industry



Protective Industries - manufacturer of plastic and vinyl protection products including caps, plugs, tubing, edge liners, fasteners and netting



Twinco Romax - vertically integrated manufacturer and distributor of proprietary and nationally branded automotive and truck maintenance fluids



TMI International - manufacturer and distributor of strip doors, air doors, industrial curtains and separators, loading dock accessories, and flexible PVC products



GET - designs, sources, and distributes branded tableware products that are used by commercial hospitality and institutional foodservice providers



TexTech - develops and manufactures over 1,500 engineered, high performance materials and products for niche applications



Milamar Coatings - formulates, manufactures, and markets specialty chemicals, focusing on complex industrial composites, adhesives and polymer coatings



BBB Industries - remanufacturer of aftermarket electrical components for automobiles and light trucks



Fabreka - leading provider of engineered vibration-isolation and shock-control products, including isolation pads, rubber-bonded metal (RBM) isolators and engineered systems



Abrasive Products & Equipment - supplier of specialty abrasives, blasting equipment and accessories, and replacement parts



Niagara Thermal Products - leading designer and manufacturer of highly-engineered, compact heat transfer products



MI Windows and Doors - is one of the nation's leading manufacturers of vinyl and aluminum windows for both the new construction and remodeling markets



World Wide Packaging - leading designer and manufacturer of primary packaging for the cosmetics and skin-care industries



Hermetic Solutions Group - supplier of mission critical, hermetic (airtight) electronic enclosures and components capable of performing in extreme environments

*Please see our website for a listing of all exited portfolio companies