

ShoreView Industries is a Minneapolis-based private equity firm, founded in 2002. ShoreView invests in the middle market, across a wide range of industries, by partnering with established family and entrepreneur-owned businesses.

ShoreView has raised over \$1.3 billion of committed capital across four private equity funds. Each investment is tailored to meet the diverse needs and objectives of the business owner or shareholder group.



2021

*ShoreView has been recognized for three consecutive years as Founder-Friendly PE Firm, by Inc. Magazine*

## KEY FIRM FACTS

- ShoreView has invested in more than 120 companies
- Fund IV - \$425 million | 15-year fund life
- Minority and control positions
- First institutional capital in over 85% of its investments

## PLATFORM INVESTMENT CRITERIA

### Transaction Types

- Recapitalizations, management buyout, minority growth equity and corporate divestiture

### Size

- **EBITDA:** \$4 - \$40 million
- **Revenue:** \$20 - \$300 million
- **Equity Investment:** Up to \$75 million

### Company Attributes

- Establish company based in North America
- Diverse customer base with stable, defensible market position
- Favorable industry dynamics

*\*Will consider strategic add-ons anywhere in the world with at least \$1.0 million of revenues*

### SELECT INDUSTRY FOCUS



Niche  
Manufacturing



Value-added  
Distribution



Business  
Services



Industrial Services,  
including ADGS



Niche  
Consumer



Healthcare

## CONTACTS

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## CURRENT PORTFOLIO COMPANIES



**RollEase Acmeda** – designer, manufacturer, and distributor of precision hardware systems, fabrics, and automated shade solutions for window coverings



**Avidity** – develops and manufactures automated watering solutions and life science tools for use in animal and laboratory research markets



**Morilee** – prominent international designer and manufacturer of specialty occasion dresses, primarily for the wedding industry



**MDC** – supplier of vertical interior surfaces including vinyl, specialty wallcoverings, decorative panels, acoustical solutions, digitally printed and specialty paints



**Cornerstone Foodservice** – leading designer and provider of foodservice equipment for the hospitality sector



**Winzer** – is a general line distributor of fasteners and consumable maintenance supplies



**Molded Dimensions** – supplier of precision rubber and urethane components used as vital components (seals, gaskets, rollers, wheels) in industrial equipment



**Corporate Relocation** – asset-light provider of employee relocation services on a global basis



**Diversified Search** – leading executive search firm that specializes in recruiting executives and board directors primarily within corporate, healthcare, higher education, and non-profit industries



**American Eye Associates** – leading retina surgery and ophthalmology group based in Southern California



**Elevator Systems** – supplier of elevator controllers and ancillary products



**Victory Air and Equipment** – distributor of abrasives, paint, blasting equipment and accessories, and replacement parts



**Aeronix** – supplier of data transfer, signal analysis, and communications products and related engineering services primarily to the defense industry



**8020 Consulting** – provider of financial consulting services in Southern California



**AllOver Media** – national provider of out-of-home advertising execution services



**Crown Products** – specialty distributor of flooring sundries, hard surfaces, and carpet pad

## SELECT EXITED PORTFOLIO COMPANIES



**Axygen** – manufacturer of proprietary plastic laboratory consumables used in research and drug discovery by scientists and lab technicians



**BBB Industries** – remanufacturer of aftermarket electrical components for automobiles and light trucks



**Protective Industries** – manufacturer of plastic and vinyl protection products including caps, plugs, tubing, edge liners, fasteners and netting



**Fabreeka** – provider of engineered vibration- isolation and shock-control products, including isolation pads, rubber-bonded metal isolators and systems



**Twincoromax** – vertically integrated manufacturer and distributor of proprietary and nationally branded automotive and truck maintenance fluids



**Abrasive Products & Equipment** – supplier of specialty abrasives, blasting equipment and accessories, and replacement parts



**TMI International** – manufacturer and distributor of strip doors, air doors, industrial curtains/separators, loading dock accessories, and flexible PVC products



**Niagara Thermal Products** – designer and manufacturer of highly-engineered, compact heat transfer products



**GET** – designs, sources, and distributes branded tableware products that are used by commercial hospitality and institutional foodservice providers



**MI Windows and Doors** – manufacturer of vinyl and aluminum windows for both the new construction and remodeling markets



**World Wide Packaging** – designer and manufacturer of primary packaging for the cosmetics and skin-care industries



**Hermetic Solutions Group** – supplier of mission critical, hermetic (airtight) electronic enclosures and components



**Monroe Engineering Holdings** – supplier of custom and standard hardware and component products for OEMs, as well as MRO applications



**Burton Plumbing Services** – provider of HVAC and plumbing services to residential and commercial customers