

ShoreView Industries is a Minneapolis-based private equity firm, founded in 2002. ShoreView invests in the middle market, across a wide range of industries, by partnering with established family and entrepreneur-owned businesses.

ShoreView has raised over \$1.3 billion of committed capital across four private equity funds. Each investment is tailored to meet the diverse needs and objectives of the business owner or shareholder group.

KEY FIRM FACTS

- ShoreView has invested in more than 120 companies
- Fund IV - \$425 million | 15-year fund life
- Minority and control positions
- First institutional capital in over 85% of its investments

PLATFORM INVESTMENT CRITERIA

Transaction Types

- Recapitalizations, management buyout, minority growth equity and corporate divestiture

Size

- **EBITDA:** \$4 - \$40 million
- **Revenue:** \$20 - \$300 million
- **Equity Investment:** Up to \$75 million

Company Attributes

- Established company based in North America
- Diverse customer base with stable, defensible market position
- Favorable industry dynamics

**Will consider strategic add-ons anywhere in the world with at least \$1.0 million of revenues*

SELECT INDUSTRY FOCUS



Niche
Manufacturing



Value-added
Distribution



Business
Services



Industrial Services,
including ADGS



Niche
Consumer



Healthcare

CONTACTS

Garrett Davis
Vice President, Business Development
612.436.4290
garrett@shoreview.com

CURRENT PORTFOLIO COMPANIES



Avidity – develops and manufactures automated watering solutions and life science tools for use in animal and laboratory research markets



Morilee – prominent international designer and manufacturer of specialty occasion dresses, primarily for the wedding industry



MDC – supplier of vertical interior surfaces including vinyl, specialty wallcoverings, decorative panels, acoustical solutions, digitally printed and specialty paints



Cornerstone Foodservice – leading designer and provider of foodservice equipment for the hospitality sector



Winzer – is a general line distributor of fasteners and consumable maintenance supplies



Molded Dimensions – supplier of precision rubber and urethane components used as vital components (seals, gaskets, rollers, wheels) in industrial equipment



Corporate Relocation – asset-light provider of employee relocation services on a global basis



Diversified Search – leading executive search firm that specializes in recruiting executives and board directors primarily within corporate, healthcare, higher education, and non-profit industries



American Eye Associates – leading retina surgery and ophthalmology group based in Southern California



Elevator Systems – supplier of elevator controllers and ancillary products



Victory Air and Equipment – distributor of abrasives, paint, blasting equipment and accessories, and replacement parts



Aeronix – supplier of data transfer, signal analysis, and communications products and related engineering services primarily to the defense industry



8020 Consulting – provider of financial consulting services in Southern California



AllOver Media – national provider of out-of-home advertising execution services



Crown Products – specialty distributor of flooring sundries, hard surfaces, and carpet pad



Oak Electric Service – installs and services home standby generators, solar panels, battery storage, and electric vehicle charging stations

SELECT EXITED PORTFOLIO COMPANIES



Axygen – manufacturer of proprietary plastic laboratory consumables used in research and drug discovery by scientists and lab technicians



BBB Industries – remanufacturer of aftermarket electrical components for automobiles and light trucks



Protective Industries – manufacturer of plastic and vinyl protection products including caps, plugs, tubing, edge liners, fasteners and netting



Fabreeka – provider of engineered vibration- isolation and shock-control products, including isolation pads, rubber-bonded metal isolators and systems



Twincoromax – vertically integrated manufacturer and distributor of proprietary and nationally branded automotive and truck maintenance fluids



Abrasive Products & Equipment – supplier of specialty abrasives, blasting equipment and accessories, and replacement parts



TMI International – manufacturer and distributor of strip doors, air doors, industrial curtains/separators, loading dock accessories, and flexible PVC products



Niagara Thermal Products – designer and manufacturer of highly-engineered, compact heat transfer products



GET – designs, sources, and distributes branded tableware products that are used by commercial hospitality and institutional foodservice providers



MI Windows and Doors – manufacturer of vinyl and aluminum windows for both the new construction and remodeling markets



World Wide Packaging – designer and manufacturer of primary packaging for the cosmetics and skin-care industries



Hermetic Solutions Group – supplier of mission critical, hermetic (airtight) electronic enclosures and components



Monroe Engineering Holdings – supplier of custom and standard hardware and component products for OEMs, as well as MRO applications



Burton Plumbing Services – provider of HVAC and plumbing services to residential and commercial customers